



Town of Barnstable Barnstable Golf

Hyannis Golf Course, 1840 Route 132, Hyannis, Ma 02601 (508) 362-2606
Olde Barnstable Fairgrounds Golf Course, 1460 Route 149, Marstons Mills, Ma 02648 (508) 420-1141
Director of Golf: Jesse Schechtman

Golf Committee October 16th 2023 Meeting Called to order; 5:30pm Minutes; Draft

Chair Hochstein reads statement in accordance with MGL Ch. 30.A.S.20 regarding public taping at meetings - No one responds as taping the meeting. Chair Hochstein also reads the executive order on remote participation via zoom and that the meeting is being recorded and will air on channel 18 after the meeting concludes

Roll Call:	GEOFFREY CONVERSE	Present
	JOHN COOKSON	Present
	KEITH HOCHSTEIN	Present
	SUSANNE CONLEY	Present
	MARK BUSHWAY	Absent
	BILL SYLVA	Present
	JASON AUBEE	Present

ALSO PRESENT: JESSE SCHECHTMAN, JAMES BENTLEY

Public Comments; NONE

Act on Minutes from the September 5th, 2023 meeting

Motion duly made by Susanne Conley to approve the minutes of the September 5th Golf Committee meeting seconded by Jason Aubee.

Roll Call Vote; ALL VOTE YES

Director of Golf Maintenance Report – James Bentley

Aeration went well. We pulled cores and overseeded several areas, particularly collars at Hyannis. We'll be blowing out the irrigation systems next week. This year is probably the least amount of water we've ever used. Divot day was a big success at OBF, the fairways looks great and we should see germination very soon. Thank you to everyone who participated. We'll be re-sodding several tee boxes at Hyannis, in addition to building new forward tees on holes two and five. (Discussion ensues about how that might change the slope/rating and potentially handicap allocation holes.) We re-seeded some tees at OBF and that has come out great. Still working on installing fencing in some areas. Audubon still a work in progress.

Keith asks about areas of turf damage at OBF in the fairways. James says that is due to crows and skunks digging for grubs, which we no longer treat for given the Environmentally Sustainable Land Management Plan.

Director of Golf Report- Jesse Schechtman

Jesse reads a Hyannis clubhouse update from Chris Gonnella. We've received approval to hire Habeeb & Associates for project management, who is currently reviewing our code compliance requests. We'll be submitting a CIP request to address the clubhouse issues not directly related to the loss – i.e. HVAC, plumbing, doors, windows, trim, etc.

Gimmy's Tavern is under contract through the end of March. We are currently working with Asset Management to try and ensure we provide some level of food and beverage service for the 2024 season. Keith asks what's happened with groups this year as far as food and beverage service. Jesse says some of them have gone elsewhere after golf, others were given a boxed lunch to be picked up during the round. The deck has been available, albeit no service was taking place on it.

John asks what if any impact the Hyannis clubhouse CIP will have on our reserve account (the portion that insurance will not cover). Jesse says it will essentially be up to Mark Milne whether we finance it, pay for it all out of our reserve, or a combination of the two. Our reserve account is currently right at the level where he wants it, which is approximately 50% of the yearly operation budget.

Bill asks if this will affect the Hyannis bunker CIP. Jesse says it certainly could, but that project is vital if Hyannis is to stay busy moving forward.

Keith asks why the HVAC isn't included in the insurance claim. Jesse says because technically it wasn't damaged during the flood incident, but it makes sense to address it now since all those system are exposed and we've had issues with it for years.

Regarding rates and fees for the 2024 season, we have not proposed any increases.

Weather has been terrible, it rained 13 days in September with 7 of them being weekend days. We are, however, still on pace to make our forecasted revenue. Shop sales have been strong.

We are looking to submit requests to replace the carpeting in the lobby and pro shop at OBF, along with replacing the exterior doors. The awning also needs replacement.

Early signup program will start on November 1st. (Purchase a 2024 annual pass and play from time of purchase through the end of March for free.)

Hyannis will close for the winter on either November 13 or 20, based on weather and activity levels. OBF will remain open all winter, weather pending, albeit possibly with some temporary tees / greens. The Tavern on the Green has agreed to stay open through December, granted the hours are yet to be determined. There likely will be no food and beverage service in January or February.

Jason asks about the cart barn and maintenance equipment storage building CIPs. Jesse says the cart barn upgrade was already approved last year, that is being handled by the Town Architect. The equipment storage building will be submitted once again this year.

Several questions are asked about how the golf courses are marketed. Jesse says our marketing budget is small, in fact less than one percent of the total operation budget. The main methods we use are radio ads and digital, including behavioral and geo-fencing.

Upgrading the restroom situation at Hyannis is discussed. Jesse says he will look into it.

Susanne speaks about both the Cuda Classic and Turkey Open, two fundraisers run at OBF. All the money raised in both events stays local. The Cuda Classic has already taken place and raised over \$10,000.

MOTION TO ADJOURN duly made BY Bill Sylva SECONDED by John Cookson.

Roll Call Vote: All in favor

Adjourn; 6:41 pm

Respectfully submitted

Susan Shanley

Public files are available for viewing during normal business hours

** Further detail may be obtained by viewing the video via Channel 18 on demand or at <http://www.townofbarnstable.us/GolfCommittee> **